

ADDENDUM NO. 1

NAME: Request for Proposals for Concession Services - RFP No. TNH 106-2014

DATE: May 5, 2014

TO: All Prospective Proposers

This amendment is being issued in response to questions asked of the Town in regard to the RFP:

1. Q. What did the Town receive in rent from the past vendor annually for the past three seasons?

- A. 2013 \$8,250 per location (total \$24,750)
- 2012 \$8,000 per location (total \$24,000)
- 2011 \$7,500 per location (total \$22,500)

2. Q. May a complete list of all equipment owned by the Town that is available for use by the concessionaire be provided?

- A. See the inventory attached to this Addendum.

3. Q. What was the sales volume by location for the previous two seasons?

- A. See below. This information was provided by the previous concessionaire. The Town makes no warranty or representation concerning its accuracy.

| | 2011 | 2012 | 2013 |
|-------------------|---------------------|---------------------|--------------------|
| N.H. Beach Park | \$15,096.00 | \$16,852.00 | \$13,638.00 |
| Clinton G. Martin | \$37,828.50 | \$41,324.00 | \$38,947.00 |
| Manorhaven | \$51,644.00 | \$50,529.25 | \$42,960.00 |
| TOTAL | \$104,568.50 | \$108,705.25 | \$95,545.00 |

4. Q. Do the concessions need to be open for the hours as indicated in the RFP (11am-7pm)?

- A. Yes.

5. Q. Can the Town provide profit and loss statements from the previous concessionaire for North Hempstead Beach Park?

A. The Town does not possess this information as it was not required by the Town. The previous concession agreement provided for a fix license fee to be paid to the Town.

6. Q. Can the Town explain the process for obtaining Department of Health permits?

A. The Town cannot provide information regarding obtaining such permits.

7. Q. Can the Town provide copies of prior bids or proposal submitted for this service?

A. Such information would need to be obtained via a request under the Freedom of Information Law.

8. Q. Does any required insurance need to be personally held?

A. Insurance required by the RFP must be in the name of the entity that submits the proposal and proposes to operate the concession.

9. Q. May proposers be given an opportunity to see the Town's concession facilities?

A. Yes. Any proposer who wishes to see the facilities may contact the various employees to set up an appointment between the hours of 7am and 2:30pm: Clinton G Martin Pool -Mike O'Neill at 516-439-0829; Manorhaven Pool – Frank Buck at 516-439-0080; North Hempstead Beach Park - Joe Iannotti at 516-300-0269.

The "ADDENDUM NO. 1 RECEIPT ACKNOWLEDGEMENT FORM" on the last page of this Addendum NO. 1 must be signed and dated in the spaces provided and submitted with your Proposal. All Proposers must submit this form with its Proposal regardless of the content contained in each Addendum.

CONCESSION AREA AT NORTH HEMPSTEAD PARK FACILITIES

North Hempstead Beach Park:

Has: exhaust fan
1 refrigerator
An ansul system (fire protection system)

Does not have:

Grill
Fryer
Any food preparation materials
Soda system in the concession area

Manorhaven Beach Park:

Has: exhaust fan
An ansul system (fire protection system)

Does not have:

Grill
Fryer
Soda system
Any refrigeration of any kind
Any food preparation materials

Clinton G. Martin Park:

Has: exhaust fan
An ansul system (fire protection system)

Does not have:

Grill
Fryer
Soda system
Any refrigeration of any kind
Any food preparation materials

ADDENDUM NO.1 RECEIPT ACKNOWLEDGEMENT FORM

REQUEST FOR PROPOSALS FOR CONCESSION SERVICES – RFP No. TNH094-2013

By signing this Acknowledgement and submitting same with its Proposal submission, the undersigned Proposer acknowledges receipt of this Addendum No. 1. Proposer further acknowledges that it has read and reviewed the information contained herein, understands same, and that its questions, if any presented, have been answered satisfactorily. Proposer agrees that it shall incorporate/consider the information contained in this Addendum No. 1 in preparing and providing its proposal price. In addition, this Addendum No.1 Receipt Acknowledgement Form must be signed and dated and attached to the proposal submittal.

Signature: _____

Company Name: _____

Proposer Acknowledgement Date: _____

Print & Sign Company Principal Name & Title: _____
