

TNH263R-2021 Copier Leases			Canon Solutions America, Inc. One Canon Park Melville, NY 11747 Tara Reed (917)868-8648 treed@csa.canon.com		Carr Business Systems 500 Commack Rd. Commack, NY 11725 James Smith (631)501-6661 James.smith2@xerox.com		Konica Minolta Business Solutions 534 Broadhollow Rd. Melville, NY 11747 Kathleen Walsh (631)845-4311 Kathleen.Walsh@kmbcs.konicaminolta.us		Leslie Digital Imaging 50 Jericho Quadrangle Jericho, NY 11753 Christina Goerler (516)805-2177		T&G Industries, Inc. DBA TGI Office Automation 1860 Walt Whitman Road Melville, NY 11747 Jay Baumgartner (631)712-6980 ext 2114		Ricoh USA Inc. 711 3rd Avenue, New York, NY Michael Gentile (973)945-6625 Michael.gentile@ricoh-usa.com	
Item Number	Description	Number to be leased	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months
1	Canon imagePress C910, or an equal or better item, as specified above	1	\$964.79	\$57,887.40	\$567.00	\$ 34,020.00	\$813.07	\$48,784.20	\$744.00	\$44,640.00	\$660.00	\$39,600.00	\$557.55	\$33,453.00
1A	Cost per black and white copy	28,000/month	\$260.40 overage @ \$0.0093	\$15,624.00	.005/\$140	\$ 8,400.00	Flatrate no CPC see Item 4	N/A	\$224.00	\$13,440.00	\$140.00	\$8,400.00	\$168.00	\$10,080.00
1B	Cost per color copy	5,000/month	\$195.00 overage @ \$0.039	\$11,700	.035/\$175	\$ 10,500.00	Flatrate no CPC see Item 4	N/A	\$177.00	\$10,620.00	\$200.00	\$12,000.00	\$150.00	\$9,000.00
2	Canon imagePress C910, or an equal or better item, as specified above	1	\$649.41	\$38,964.60	\$537	\$ 32,220.00	\$547.48	\$32,848.80	\$475.00	\$28,500.00	\$350.00	\$21,000.00	\$311.85	\$18,711.00
2A	Cost per black and white copy	28,000	\$260.40 overage @ \$0.0093	\$15,624.00	.005/\$140	\$ 8,400.00	Flatrate no CPC see Item 4	N/A	.008 CPC Mono for overage*		\$140.00	\$8,400.00	\$168.00	\$10,080.00
2B	Cost per color copy	5,000	\$195.00 overage @ \$0.039	\$11,700	.035/\$175	\$ 10,500.00	Flatrate no CPC see Item 4	N/A	.0355 CPC Mono for overage*		\$200.00	\$12,000.00	\$150.00	\$9,000.00
3	Training on Equipment	1									\$0.00	\$0.00		Included
4	Service/Maintenance Agreement for the Duration of the Lease	1	Included in 1A/1B/2A & 2B	Included in 1A/1B/2A & 2B	\$630	\$37,800	\$800 includes unlimited color and B/W copies for both machines	\$48,000			INC in CPC	INC in CPC	\$0	\$0
TOTAL (1-4)				\$151,500.00		\$141,840	\$2,160.55	\$129,633.00		\$97,200.00	\$1,690.00	\$101,400.00		\$90,324.00
5	Hourly Labor Rate for Uncovered Repairs *Town will pay up to 15% above certified cost for parts needed on uncovered repairs			Hourly Rate \$337.50 M-F 8:30-5		Hourly Rate All parts & supplies included/covered w/ service & maintenance		Hourly Rate \$175* Konica Minolta contract includes all parts and labor unless due to customer negligence.		Hourly Rate \$150.00		Hourly Rate All Labor Costs covered under CPC agreement		Hourly Rate \$202.00
	Location and Name of Local Servicer		Canon Solutions America, Inc. 90 Merrick Avenue East Meadow, NY 11554		All Carr/Xerox employees (techs) are geographically disbursed based on living arrangements & client location		Konica Minolta 534 Broadhollow Rd Melville, NY 11747		Leslie Digital Imaging, LLC 50 Jericho Quadrangle Jericho, NY 11753		TGI Office Automation 1860 Walt Whitman Road Melville, NY 11747		Ricoh USA, Inc - Commack NY, Farmingdale	
	Name and Address of Leasing Company, if applicable		Canon Financial Services, Inc. 158 Gaither Drive Mount Laurel, NJ 08054		Xerox Financial Services LLC 201 Merritt 7 Norwalk, CT 06851		Konica Minolta Direct				TGI Office Automation, (as w the rest of the copier fleet) 1860 Walt Whitman Road Melville, NY 11747			

*28,000 Mono Prints and 5,000 Color Prints per month included on both units, overage at .008 Mono and .0355 Color

Does not include copies