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**Supervisor DeSena offered the following resolution and moved its adoption, which resolution was declared adopted after a poll of the members of this Board:**

**RESOLUTION NO. 37 - 2022**

**A RESOLUTION AUTHORIZING THE AWARD OF A BID FOR COPIER LEASES  
(TNH263R-2021).**

**WHEREAS**, the Director of Purchasing (the “Director”) has solicited bids for copier leases; and

**WHEREAS**, bids were received as forth in Exhibit A attached hereto (the “Bids”); and

**WHEREAS**, following a review of the Bids, the Director has recommended an award as set forth in Exhibit B attached hereto (the “Award”); and

**WHEREAS**, this Board wishes to authorize the Award as recommended by the Director.

**NOW, THEREFORE, BE IT**

**RESOLVED** that the Award as recommended by the Director is hereby authorized; and be it further

**RESOLVED** that the Supervisor be and hereby is authorized and directed to execute, on behalf of the Town, any purchase agreements and related documents, a copy of which shall be on file in the Division of Purchasing, and to take such other related action as may be necessary to effectuate the foregoing; and be it further

**RESOLVED** that the Comptroller be, and hereby is, authorized and directed to pay the costs of said awards upon receipt of a duly executed and certified claims therefor.

**Dated:** Manhasset, New York

January 20, 2022

The vote on the foregoing resolution was recorded as recorded as follows:

Ayes: Councilperson Adhami, Councilperson Dalimonte, Councilperson Lurvey, Councilperson Troiano, Councilperson Walsh, Councilperson Zuckerman, Supervisor DeSena.

Nays:

cc:

Town Attorney

Comptroller

Purchasing

Item Number		Description	Number to be leased	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months	Monthly Payment	Total Cost for 60 Months			
		<b>TNH263R-2021 Copier Leases</b>																
		Canon Solutions America, Inc. One Canon Park Melville, NY 11747 Tara Reed (917)868-8648 <a href="mailto:treed@csa.canon.com">treed@csa.canon.com</a>				Carr Business Systems 500 Commack Rd. Commack, NY 11725 James Smith (631)501-6661 <a href="mailto:James.smith2@xerox.com">James.smith2@xerox.com</a>				Konica Minolta Business Solutions 534 Broadhollow Rd. Melville, NY 11747 Kathleen Walsh (631)845-4311 <a href="mailto:Kathleen.Walsh@kmb.konicaminolta.us">Kathleen.Walsh@kmb.konicaminolta.us</a>				Leslie Digital Imaging 50 Jericho Quadrangle Jericho, NY 11753 Christina Goerler (516)805-2177		T&G Industries, Inc. DBA TGI Office Automation 1860 Walt Whitman Road Melville, NY 11747 Jay Baumgartner (631)712-6980 ext 2114		Ricoh USA Inc. 711 3rd Avenue, New York, NY Michael Gentile (973)945-6625 <a href="mailto:Michael.gentile@ricoh-usa.com">Michael.gentile@ricoh-usa.com</a>
1		Canon imagePress C910, or an equal or better item, as specified above	1	\$964.79	\$57,887.40	\$567.00	\$ 34,020.00	\$813.07	\$48,784.20	\$744.00	\$44,640.00	\$660.00	\$39,600.00	\$557.55	\$33,453.00			
1A		Cost per black and white copy	28,000/month	\$260.40 overage @ \$0.0093	\$15,624.00	.005/\$140	\$ 8,400.00	Flatrate no CPC see Item 4	N/A	\$224.00	\$13,440.00	\$140.00	\$8,400.00	\$168.00	\$10,080.00			
1B		Cost per color copy	5,000/month	\$195.00 overage @ \$0.039	\$11,700	.035/\$175	\$ 10,500.00	Flatrate no CPC see Item 4	N/A	\$177.00	\$10,620.00	\$200.00	\$12,000.00	\$150.00	\$9,000.00			
2		Canon imagePress C910, or an equal or better item, as specified above	1	\$649.41	\$38,964.60	\$537	\$ 32,220.00	\$547.48	\$32,848.80	\$475.00	\$28,500.00	\$350.00	\$21,000.00	\$311.85	\$18,711.00			
2A		Cost per black and white copy	28,000	\$260.40 overage @ \$0.0093	\$15,624.00	.005/\$140	\$ 8,400.00	Flatrate no CPC see Item 4	N/A	.008 CPC Mono for overage*		\$140.00	\$8,400.00	\$168.00	\$10,080.00			
2B		Cost per color copy	5,000	\$195.00 overage @ \$0.039	\$11,700	.035/\$175	\$ 10,500.00	Flatrate no CPC see Item 4	N/A	.0355 CPC Mono for overage*		\$200.00	\$12,000.00	\$150.00	\$9,000.00			
3		Training on Equipment	1									\$0.00	\$0.00		Included			
4		Service/Maintenance Agreement for the Duration of the Lease	1	Included in 1A/1B/2A & 2B	Included in 1A/1B/2A & 2B	\$630	\$37,800	\$800 includes unlimited color and B/W copies for both machines	\$48,000			INC in CPC	INC in CPC	\$0	\$0			
		<b>TOTAL (1-4)</b>			\$151,500.00		\$141,840	\$2,160.55	\$129,633.00		\$97,200.00	\$1,690.00	\$101,400.00		\$90,324.00			
5		Hourly Labor Rate for Uncovered Repairs  *Town will pay up to 15% above certified cost for parts needed on uncovered repairs			<b>Hourly Rate</b>  \$337.50 M-F 8:30-5		<b>Hourly Rate</b>  All parts & supplies included/covered w/ service & maintenance		<b>Hourly Rate</b>  \$175* Konica Minolta contract includes all parts and labor unless due to customer negligence.		<b>Hourly Rate</b>  \$150.00		<b>Hourly Rate</b>  All Labor Costs covered under CPC agreement		<b>Hourly Rate</b>  \$202.00			
		Location and Name of Local Servicer		Canon Solutions America, Inc. 90 Merrick Avenue East Meadow, NY 11554		All Carr/Xerox employees (techs) are geographically disbursed based on living arrangements & client location		Konica Minolta 534 Broadhollow Rd Melville, NY 11747		Leslie Digital Imaging, LLC 50 Jericho Quadrangle Jericho, NY 11753		TGI Office Automation 1860 Walt Whitman Road Melville, NY 11747		Ricoh USA, Inc - Commack NY, Farmingdale				
		Name and Address of Leasing Company, if applicable		Canon Financial Services, Inc. 158 Gaither Drive Mount Laurel, NJ 08054		Xerox Financial Services LLC 201 Merritt 7 Norwalk, CT 06851		Konica Minolta Direct				TGI Office Automation, (as w the rest of the copier fleet) 1860 Walt Whitman Road Melville, NY 11747						

\*28,000 Mono Prints and 5,000 Color Prints per month included on both units, overage at .008 Mono and .0355 Color

Does not include copies

<b>TNH263R-2021-Copier Leases</b>	
<b>Winning Vendor</b>	<b>Items Won</b>
<b>Ricoh USA Inc.</b>	
<b>711 3rd Avenue</b>	
<b>New York, NY</b>	
	<b>All Items</b>
<b>Michael Gentile</b>	
<b>(973)945-6625</b>	
<a href="mailto:Michael.gentile@ricoh-usa.com">Michael.gentile@ricoh-usa.com</a>	